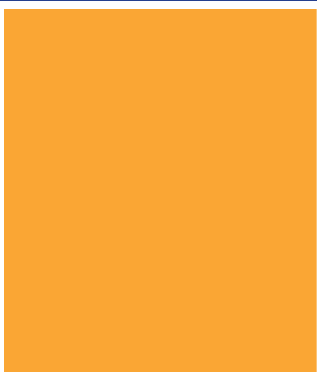




2010-2011 Hill House Annual Report



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## 2010-11 Hill House Annual Report

### Hill House Board of Directors

#### Co-Presidents

Cinta Burgos  
Alexandra Harvey

#### Officers

Jill Hauff  
*Clerk*

Robert Crowley  
*Treasurer*

Richard Sutphin  
*Assistant Treasurer*

#### Directors

Meredith Bryan	Daniel P. Heffernan
Joanna Chanis	Lisa Kerrigan
Molly Diggins	Dana Lewis
Jennifer Eielson	Carolyn Morey
Bruce Enders	Kelly Panayotou
Edward Fleck	Elizabeth Sprague
Lee Grant	Remy Stressenger
Zach Harvey	Erik Witkowski

#### Staff

Ian Moorhouse  
*Executive Director*

Jillian Bracken  
*Program Manager & Summer Camp Director*

Rachel Czubryt  
*Program Associate*

Dianne Harrison  
*Development Associate*

Brian Koslosky  
*Marketing & External Relations Manager*

Liza Roman  
*Finance Manager*

MacEgan Starrett  
*Athletics Coordinator*



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## 2010-11 Hill House Annual Report

Dear Hill House families,

Now more than ever, families have access to a countless number of enrichment and recreational options and activities. Hill House's uniqueness stems from the relationships created on the field, court and rink or in the art room, dance studio, dojo, and music room. At Hill House, children make new friends, parents connect with one another and entire neighborhoods come together in celebration.

We're committed to program excellence. This is why we constantly evaluate our programs and strive to offer new, innovative classes and sports for your curious youngsters. Without the help of the many dedicated and talented individuals who make up our incredible staff, board, instructors and volunteers, Hill House's community impact and outreach would not be possible.

In addition to our outstanding programs, Hill House is dedicated to bringing our community together in the form of events and community service activities. Through our community events, such as the annual pancake breakfast, Backyard Dash, kids' Halloween and Valentine's Day parties, we bring over 1,000 of our neighbors together each year. Giving back to the community is also an essential part of Hill House's mission, and we do so through our monthly senior dinners, canned food and clothing drives and annual partnership with the Giving Tree. We are overjoyed to be able to make our community stronger each and every day.

Connecting with our community partners allows us to participate in collaborative projects which position Hill House for success. A new-found partnership with New Balance through our Girls on the Run program and long-standing relationships with businesses like FH Perry, the Department of Conservation and Recreation and Mass General Hospital for Children have enabled us to improve and withhold our mission.

We understand the needs of the community that surrounds us, and we are thrilled to provide a backyard in the city that keeps families living in the heart of Boston. This report highlights some of the ways Hill House is working to redefine community. As we build on 45 years, Hill House invites you to see for yourself what makes us such a unique organization.

Sincerely,

Alexandra Harvey  
Hill House Co-President

Cinta Burgos  
Hill House Co-President



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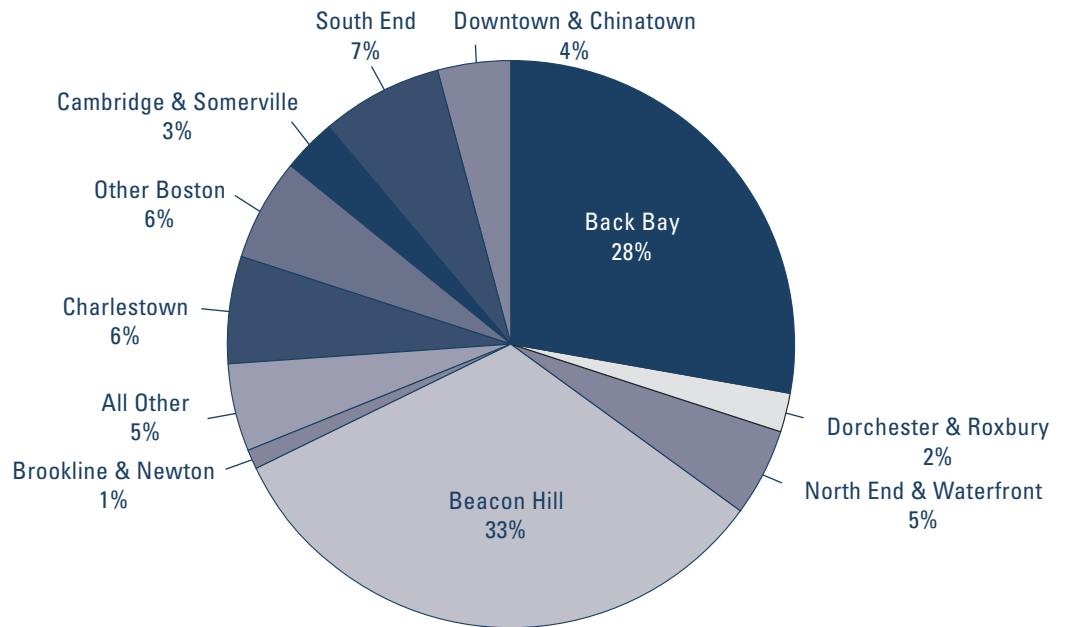
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## The Hill House Community

Hill House's mission is to create a stronger urban community that connects children and their families through high-quality programs, events, and outreach. We are proud to serve more than 1,500 families from throughout Boston and its surrounding communities. This year, 61% of our population came from Back Bay and Beacon Hill. During our Sumer Camp program, we hosted campers from eight different countries. Thanks to all of you for helping to make this another great year in the Hill House community.

### Hill House Community (by neighborhood)



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## Hill House Programs and Athletics

Our classes and sports programs are the backbone of Hill House. In the last year, we have run over 300 different classes. Included in our classes are Open Art and playgroups, which are open and free to the public. New classes that we added this year include:

- Basics of Baking
- Get F.I.T. Kids
- Hip-Hop for 5 to 7 year olds
- Tiny Tap

We had another wildly successful year within our athletic program. In the fall, we had over 500 children participate in our in-house soccer program. The winter found over 150 kids in basketball and another 25 in ice hockey. The year was rounded out in the spring with over 250 kids in our baseball program. We also added new sports programs this year, which include:

- Born to Play/Half-Kick Combination Class
- Girls on the Run
- Indoor Soccer
- Private Baseball Lessons

Thank you to everyone who participated in sports or classes this year. We are honored to be “your backyard in the city” and look forward to serving your family with exciting and fun programs for years to come!





Hill House, Inc.  
Fiscal Year 2010-11 Financial Summary (unaudited)

As the country continued its economic struggle, Hill House saw the most prosperous year since 2008. The addition of successful new programs and fundraisers provided new revenue streams while the Board and staff continued to carefully manage all costs. We ended the year with a small surplus.

<b>Operating Income</b>	<b>FY 2011</b>	<b>FY 2010</b>
Programs	\$774,572.99	\$753,473.93
Fundraising	\$472,862.92	\$416,715.54
Rentals (Tenants & Events)	\$203,471.39	\$173,844.49
Interest & Miscellaneous	\$535.69	\$525.16
<b>TOTAL OPERATING INCOME:</b>	<b>\$1,451,442.99</b>	<b>\$1,344,559.12</b>

<b>Operating Expenses</b>	<b>FY 2011</b>	<b>FY 2010</b>
Programs	\$769,018.03	\$744,945.35
Fundraising	\$169,622.89	\$114,891.35
Rentals (Tenants & Events)	\$276,957.64	\$274,298.38
Administrative	\$234,740.63	\$258,575.5
<b>TOTAL OPERATING EXPENSES:</b>	<b>\$1,450,339.19</b>	<b>\$1,392,710.58</b>

<b>INCOME</b>	\$1,451,442.99	\$1,344,559.12
<b>EXPENSES</b>	\$1,450,339.19	\$1,392,710.58
<b>VARIANCE</b>	\$1,103.80	\$(48,151.46)





## Thank You Hill House Volunteers!

Hill House's community and outreach activities would not be possible without our dynamic volunteers! On the fields and in the gym, over 150 volunteer coaches donated their time to teach our Hill House players how to work together, develop their athletic skills and have fun. At the Firehouse, volunteers helped to organize and run our annual kids' Halloween and Valentine's Day parties, our annual Tree and Wreath Sale and our Backyard Dash, which this year featured the New Balance Girls on the Run 5k. At Joy Street, volunteers served over 500 meals to seniors in our community and ran collection clothing and gift drives to help our underprivileged neighbors. Thank you to everyone who donated their time and talents. Hill House has remained "your backyard in the city" for the past 45 years because of dedicated people like you!

### Council

#### Chair

Elizabeth Sprague

Diana Coldren

Kathy Dander

Robin Gaynor

Victoria Gribbell

Mary Winn Hearle

Ilana Leighton

Jennifer Nassour

Katherine O'Keeffe

Lorelei Skillman

Paige Sutphin

### Development

#### Steering Committee

Stephen and Andrea Brodner

Michael and Nicole Conlon

Robert and Catherine Crowley

Stephanie Levinger Harvey

Michael and Mary Winn Hearle

Andrew and Allison Hirsch

Bryan and Stacy Krause

Dana and Jonathon Lewis

Carolyn and Andrew Morey

Gretchen and G. Michael Novak

Kelly and Frank Panayotou

John and Maggie Pepper

Shep and Lisa Perkins

Elizabeth Silverman and Jonathan Goodman

James and Renee Skeffington

Megan and David Zug



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## Thank You Hill House Donors!

This year, we were once again overwhelmed by the generosity of our donors! Our donors are essential to the success of Hill House. Program revenues only provide about two-thirds of our annual budget and our donors and community partners fund the remaining one-third. This year, in an effort to merge our development and youth programming, we sponsored three fundraising games: Kicks for Scholarships, Shots for Scholarships and Swings for Scholarships. All proceeds went directly towards Hill House's scholarship program. We raised an amazing \$13,000 for the scholarship fund! Thank you to everyone who gave to our Annual Appeal or attended *Hill-O-Ween 8: An Evening Under a Spell* in October, participated in our scholarship fundraising games, prepared for the holidays with our Tree and Wreath Sale and attended our Annual Fundraising Dinner in April. Hill House is grateful for your support!

### \$10,000+

Carol Deane  
Chris and Jean Egan  
Bruce Enders  
Shep Perkins and Lisa Mullan Perkins

### \$5,000-\$9,999

John and Suzanne Besser  
Michael and Nicole Conlon  
Robert and Catherine Crowley  
Lee and Sarah Grant  
Robert Ketterson and Elizabeth Johnson  
Bryan and Stacy Krause  
Martin and Tristian Mannion  
Patrick McWhinney and Maeve Cunningham  
Brett and Mimi Moss  
Doug and Jeanine Murphy  
John Nelson and Alexandra Harvey  
Michael and Gretchen Novak  
Frank and Kelly Panayotou  
James and Renee Skeffington  
Erik Witkowski and Mary Lynch Witkowski

### \$1,000-\$4,999

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Christopher and Deborah Abbott  
Jesse and Pamela Baker  
David Berger and Micki Rowaan  
Robert Binney and Janet Veasey  
Edward and Karen Bittner  
Stephen Brodeur and Andrea Elsasser-Brodeur  
Mark and Maribeth Brostowski  
Charles Brucato and Jennifer Nassour  
Gordon Burnes and Suzie Tapson  
Steve Calhoun and Kristin Forbes  
Harold Carroll  
Jay and Christy Cashman  
Gene and Meredith Clapp  
Steven and Alexi Conine  
Yanni and Maria Contos  
Philip Dennehy and Mercedes Dahar  
David Drubner and Elizabeth Dickerson  
James and Michelle Duane  
Mark Duggan and Molly Diggins  
John Connolly and Maura Egan  
John and Jennifer Eielson  
Joe and Tracey Flaherty

Edward Fleck and Eileen McCormack  
Thomas and Kate Gilbane  
Jonathan and Kaia Goldstein  
Jonathan Goodman and Elizabeth Silverman  
Guy Grassi and Lucie Beauchemin  
Charlie and Pamela Harris  
Stephanie Levinger Harvey  
Zach Harvey  
Michael Hearle and Mary Winn Hearle  
Daniel and Mary Ellen Heffernan  
Andrew and Allison Hirsch  
Amos and Barbara Hostetter  
Jeffrey and Lisa Kerrigan  
Robert Knapp and Kristin Collins-Knapp  
David Kreiser and Gwyn Williams  
William and Elizabeth Leatherman  
Jonathon and Dana Lewis  
Jeff and Johanna Longnecker  
Robert and Annsely McAleer  
Kyle and Julianne McHugh  
James and Maureen Mellowes  
Kevin Mohan and Anne Williams  
Andrew and Carolyn Morey  
Vasilios Mourmoutis and Joanna Chanis  
Ofer and Shelly Nemirovsky  
Peter and Christy Nicholas  
Soren and Caroline Oberg  
Hideki and Yuma Okajima  
Ian and Katherine O'Keeffe  
John and Maggie Pepper  
Mark and Lynne Richabaugh  
David Ring and Cinta Burgos  
Alessandro Rollo and Marta Bergamaschi  
Alexander and Annagret Sacerdote  
Frank and Nancy Selldorff  
Niraj and Jill Shah  
James Shaw and Lorna Lally  
Kevin and Carolyn Sheehan  
Matthew and Lori Sidman  
Thomas C. Smith and Becky Kidder Smith  
Stephanie Spector  
Richard and Paige Sutphin  
Brendan and Kerry Swords  
Jason Weiner and Nicole Zatlun  
John and Amy Wilson  
Anthony and Courtney Winter

### \$500-\$999

Peter and Margaret Begley  
Jeb and Jenny Besser  
Trey and Jennifer Bowers  
William Bridgen and Laura Posten  
John and Meredith Bryan  
Richard and Nonnie Burnes  
Thomas and Rachel Clafin  
Matthew and Diana Coldren  
James Connolly and Jane Gorham  
Mark and Lena Dmytruk  
Graig and Jacqueline Fantuzzi  
Todd Faugno and Renee Hill  
Howard and Sheila Galligan  
Frederic Gardner and Sherley Smith  
Barbara and Jonathan Goose  
Charles and Luciana Hagedorn  
Chadwick and Jill Hauff  
Jutta Hicks  
Timothy T. Hilton  
Bruce and Ashely Jacobs  
Jeff and Hilary Johnston  
Gary and Courtney Koenig  
Alexander and Katherine Ladd  
Conan and Brooke Laughlin  
Gregory and Lisa LeBlanc  
Brian and Mary Beth Leetch  
Jeanne Loewenguth  
Christopher and Elizabeth Madison  
Barbara Manzolillo  
Thomas and Elena Matlack  
Paul and Andra Mattaliano  
Paul Milbury and Heidi Lehner  
Daniel Mullin  
William Murphy and Claire Corcoran  
Scott Nathan and Laura DeBonis  
William and Paula O'Keeffe  
John Rice  
Ben Starr and Deborah Bean  
James and Cathleen Stone  
Gabriel and Geraldine Sunshine  
Michael and Nancy Tooke  
Steven Turner and Cindy Begin  
Scott and Gina Usecheck  
E. Denis Walsh  
Claire Walton and Eve Waterfall



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Gregory and Laura Weibley  
 Torsten and Laurie Wiegand  
 Steve Woodsum and Anne Lovett

**\$100-\$499**

Anonymous (3)  
 William and Allison Achtmeyer  
 Steve Adams and Tracy Welch  
 Brian Bassett and Sarah Wasserman  
 Hamid Benbrahim and Greta Meszoely  
 Catherine Bordon  
 Seth and Elizabeth Brennan  
 Steve and Amy Brink  
 Damon and Jamie Brown  
 Jeffrey and Amanda Burton  
 Gianmarco Calvo and Lara Maria Gomez  
 Jonathan and Mary Chen  
 Michelle Ciarcia  
 Gordon and Andrea Clagett  
 Tim and Wilkie Cook  
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 Robert and Laura Cousineau  
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 Alan Curtis and Gail Eagan  
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 Renvil Doman  
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 Beau Wright and Deborah Segal  
 Michael and Cheryle Young  
 Alexander Zavratsky and Katherine Parker  
 Colin and Jean Zick  
 Jeffrey and Fancy Zilberfarb

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 Jean S. Bamforth  
 Helena Bauk  
 Thomas and Judy Bracken  
 John and Robin Coyne  
 Barry Franklin and Christine Needham  
 James Gorman and Joanne Ekhaml  
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 John and Victoria Hodgkins  
 Marni Katz  
 Bruce Kiernan and Suzi Briggs  
 Thomas and Kristin Knox  
 Nancy MacMillan  
 Frank and Alecia Manning  
 Patricia Muse  
 Larry and Valerie Post  
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